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## RESOLUTION NO. 21-216

In the matter of entering into an Agreement with )  
Velocity Advisors for a dependent eligibility audit)  
for Lorain County )

March 31, 2021

WHEREAS, Lorain County Board of Commissioners enter into an agreement with Velocity Advisors for dependent eligibility audit for Lorain County; and

WHEREAS, Velocity Advisors will determine the eligibility status of each covered plan participant on the county's healthcare plan.

NOW, THEREFORE RESOLVED, we hereby authorize said payment to be made within said agreement; \$3,000 for set up of secure portal to be used by Lorain County employees, and 20% savings , up to a maximum of \$30,000.00 for identification of non-qualified participants reported to the Lorain County Board of Commissioners and that these are the only fees to which Velocity Advisors is entitled under this agreement.

Motion by Hung, seconded by Moore to adopt Resolution. Upon roll call the vote taken thereon, resulted as: Ayes: Hung & Moore /  
Nays: Lundy

Motion carried.

\_\_\_\_\_ (discussion was held on the above)

**VELOCITY BENEFITS AUDIT, LLC**  
**P. O. Box 239**  
**Avon Lake, OH 44012**

August 6, 2021

Tom Williams  
County Administrator  
LORAIN COUNTY  
226 Middle Av.  
Elyria, OH 44035

Dear Tom,

This is an invoice for the Lorain County Health Plan Dependent Eligibility Audit, which has been we have been told is cancelled, as of this date.

**TOTAL: \$30,000.00** – no additional charge for attendant expenses caused by the County's realization that the Plan Document is incorrect, and the Plan is not being administered according to the Plan issued to Plan Participants. This is documented in Section (Audit Period) "Velocity Benefits Audit, LLC will utilize the eligibility coverage criteria stipulated in LCCOC's Summary Plan Description applicable for each covered person."

We have delivered to the Lorain County Human Resources Department:

- All hardcopy documents received to date will be destroyed by Velocity
- full ownership and access to the Secure Portal, created by Success Ventures, and separately billed by Success Ventures was discussed and arrangements are being handled by County IT
- All correspondence developed during the Eligibility Audit, as well as comments and recommendations offered to County will continue to be retained by Velocity and available to County
- File containing every document submitted to date by Plan Participants will be destroyed by Velocity, per request of County
- Thumb Drive containing MMO Census with Audit information to date, (which is also in the Portal), MMO/County Auditor Census, PDF of all documents submitted to date from Plan Participants (left with County IT Director)

As discussed in numerous previous communications, Velocity Benefits Audit, LLC has identified Plan Participants ineligible for coverage, based on the Plan Document, that far exceeds the contract fee. Thus, the full contract amount is due.

To be clear, Velocity Benefits Audit, LLC agreed to continue the Dependent Eligibility Audit, in conjunction with the upcoming Health Plan Open Season, at no additional cost to the County and agreed to recast the Service Agreement to incorporate whatever the County develops as an accurate Plan Document. This termination is at the request of the Lorain County Commissioners, and not Velocity Benefits Audit, LLC.

Distribution of the fees due Velocity Benefits Audit, LLC does cover all expenses incurred by Velocity Benefits Audit, LLC, a contribution to a Not-for-Profit for the work performed by Tom Patton and the balance to be retained by Andrew McDonnell.

It also should be noted that all necessary information required to perform the Eligibility Audit has yet to be provided by Lorain County, including hours worked per Plan Participant.

Mr. Williams, thank you for the opportunity to commence a review of the Lorain County Health Plan. Hopefully, someone will eventually review the myriad of issues noted in our two communications to the Commissioners.

Best regards,

Velocity Benefits Audit, LLC